

SMOOTHER AND QUICKER B2B PROCESSES THROUGH FINANCIAL AUTOMATION



Having benefited for years from OpusCapita's invoice management services, Johnson & Johnson in the Nordics chose OpusCapita as service provider for a wide range of business integration functionalities, including e-invoicing and EDI messaging.

Johnson & Johnson Nordic takes a capital interest in advancing the health and well-being of people through innovative ideas, products and services. The cost-efficient management of large annual volumes of financial transactions is therefore required. Smoother and quicker processes for order and invoice placement require a high rate of automation.

Automation consolidates financial performance and trade relationships

"Our target is to increase the usage of electronic channels in our commercial activity as much as possible in all Nordic countries. OpusCapita was a natural choice, as it has managed our invoices in the past."

Ulrika Edling, IT Business Relationship Lead, Johnson & Johnson AB

Since 2010, OpusCapita has been supporting the integration of electronic channels and solutions throughout Johnson & Johnson AB's supply chain in Denmark, the Faroe Islands, Finland, Norway and Sweden – from incoming order, to order acknowledgement and invoicing.

Apart from the invoicing process, which is customized to meet PEPPOL and other standards, OpusCapita's services represent a case of B2B integration. Based on EDI (Electronic Data Interchange), this facilitates messaging between Johnson & Johnson AB and its trade partners, es-

pecially for orders. It results in multiple benefits, such as improved competitiveness, customer satisfaction, reduction of delivery time, better predictability and optimized internal data management.

"OpusCapita aligned our electronic invoicing process to meet legal requirements in the Nordic countries. OpusCapita is also an important partner helping us to meet procurement requirements in public health care," Ulrika Edling adds.

The European Commission is en-



“Standardized financial services and platform results in smoother and faster trade processes.”

Ulrika Edling, IT Business Relationship Lead, Johnson & Johnson AB

The Challenge

- » When Johnson & Johnson AB was integrated in the new EMEA ERP platform, they needed to find a solution for all eCommerce activities in the Nordics.
- » Johnson & Johnson AB had several customer and market requirements to adhere to.

The Solution

- » OpusCapita implemented a series of B2B integration solutions and a PEPPOL compliant e-invoicing module, which resulted in more reliable eCommerce activities, faster processes, cost reduction and transparency.

couraging interoperability across borders, so local legislation in Norway and other Nordic countries has been amended in order to validate e-invoicing. Under OpusCapita's guidance, Johnson & Johnson AB has adapted its invoicing processes and is now able to connect and cater to the needs of its customers. Johnson & Johnson AB has become an active participant in the PEPPOL community in Norway, and similarly in Denmark, on the Nemhandel platform. This type of access relies on OpusCapita's unique end-to-end solutions portfolio, based on cross-border scalability.

Peppol compliant e-invoicing

“OpusCapita has proven to be a long-time partner with powerful capabilities

in supporting our dynamic business needs. We are now more agile in the management of increasing volumes of transactions and multiple trade connections, and our presence on markets is directly exposed to the use of financial automation solutions,” Edling concludes.

OpusCapita supports B2B integration processes through a worldwide network of interoperability partners. Having over 170 million e-transactions delivered yearly, OpusCapita is one of the largest integration service providers in Europe.

Johnson & Johnson AB Medical Devices & Diagnostics Nordic is headquartered in Rotebro in Stockholm. The company has a strong presence in all Nordic countries, being a trusted partner of healthcare professionals and organizations in the region, since 1956. Johnson & Johnson AB supports their activity in the fields of orthopaedics, neurovascular, surgery, vision care, diabetes care, infection prevention diagnostics, cardiovascular disease, sports medicine, and aesthetics. For more information, visit www.jnj.com.

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